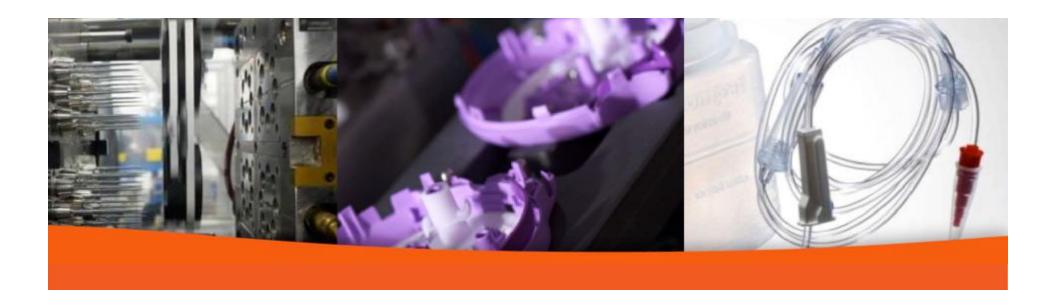
# Advanced Manufacturing Summit Ted Lapres, Nypro Inc ■ June 20, 2013





#### **About Nypro**

- FY 2012 worldwide sales of \$1.1 billion.
- Dedicated Business Units: Healthcare, Packaging, and Consumer & Electronics
- ~ 10,000 team members operating in 24 manufacturing locations across 12 countries.
- Precision Plastics Injection Molding Tool Building
- Full value stream of services from product design, development, manufacturing and finished assembly
- ~ 3,000,000 sq/ft of Healthcare manufacturing space focusing on high volume / low mix to complex low volume / high mix services. ~ 600,000 sq/ft. of clean room space.

#### Healthcare Markets Served - Contract Manufacturing









#### Diagnostics

- Cholesterol & Pregnancy Test Kits, POC kits
- Pipettes, Cuvettes, Reagent Cartridges
- Probe Tips, Microtiter Plates

#### **Drug Delivery**

- Metered Dose Inhalers, Dry Powder Inhalers, Breath Activated Inhalers
- Auto Injectors, Insulin Pens, Needle-Free Injection Systems, Syringe Technologies
- Intranasal devices, Transdermal Patches

#### **Medical Devices**

- Advanced Surgical
   Devices & Advanced Wound
   Care Therapy Kits
- Angiography Contrast Delivery Kits, Implantable Drug Delivery Device.
- Sleep Disorder Devices, Enteral Feeding Sets

#### Consumer Health

- Blood Glucose Meters, Lancet Devices, Insulin Pumps Sets
- Oral Health Devices



#### **Healthcare Customers**













































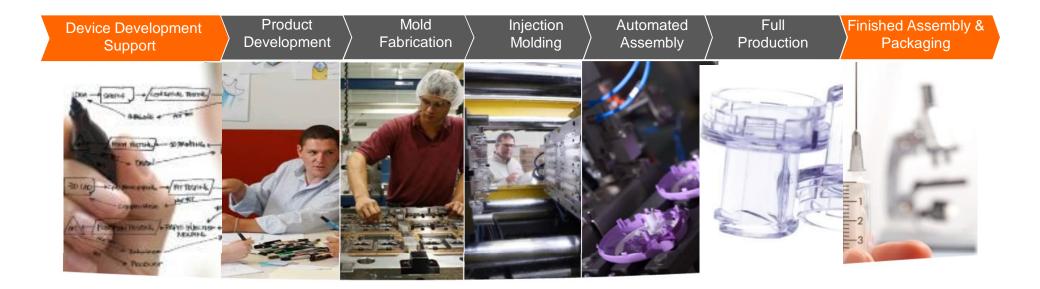








#### Nypro Initiatives



**Device Development Support**: Nypro offers comprehensive *start to finish* Device Development Support & Manufacturing Services to suit Customer requirements. Currently in Nypro Ireland and expanding to Nypro Clinton.

**Finished Assembly and Packaging:** Nypro to provide final device assembly, drug integration, chemical dispensing and secondary packaging solutions to pharmaceutical strategic partners. Facility under construction in Nypro Clinton and expanding to other locations.



NP Medical Inc. is an innovator and supplier of medical devices that address the large-scale needs of the infusion therapy and vascular access markets



- NP Medical founded in 1981
  - ~100 employees in US
  - Over 3 billion valves produced
  - Currently 100% of product made in USA and distributed worldwide
- Leader in IP for fluid management technology
  - 67 domestic and foreign patents held
- Uniquely capable of rapidly scaling its proprietary product offering to commercial scale levels of tens of millions of units per year.

#### **Massachusetts Operations**









# JABIL Nypro



#### About JABIL

- FY 2012 revenue of \$17.2 billion
- 21 Million Sq./ft. of Manufacturing
- 60 locations in 29 Countries
- Diversified Manufacturing Services Enterprise & Infrastructure High Velocity
- 160,000+ Dedicated Employees
- Recognized as a "Most Admired" company and an "Employer of Choice"

### JABIL

#### **Enterprise & Infrastructure Industrial & Medical** Consumer Agilent Technologies **ADIRAN** CISCO CareFusion Whirlpool' EMC<sup>2</sup> Alcatel·Lucent JOHN DEERE invent **EMERSON** ERICSSON # Johnson-Johnson NEC invent **PHILIPS LEXMARK** NetApp<sup>®</sup> (Pace **SIEMENS** Sony Ericsson **T**tellabs **Nokia Siemens** iRobot landis Networks

**THOMSON** 

#### **Supply Chain Thoughts**

- Nypro supply chain combination of centralized and decentralized (by plant, by GBU)
- We have a number of different businesses and capabilities (sell into the ones that fit your own core competencies)
- Help us deliver differentiated solutions to our customers
  - Technology
  - Unique offerings
  - Price competitiveness
- Healthcare supply chain solutions- need for strong regulatory and quality system capability
- Future requirements for our suppliers include all of the above plus need to scale given our pending Jabil transaction
   Nvpro

## Thank you

